

Keshav Mittal

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EDUCATION

New York University, Leonard N. Stern School of Business

New York, NY

B.S. in Business (Finance & Accounting), Minor in Mathematics & Comp Science

Expected: May 2029

- **GPA:** 3.95/4.00 (Dean's List) | **Awards:** FTI Financial Accounting Case Comp (1st/400) and Pari Passu Restructuring Comp (Top 10%)
- **Relevant Coursework:** Managing Investment Fund, Principles of Accounting, Foundations of Finance, Financial Statement Analysis

La Martiniere College

Lucknow, India

High School Diploma

Graduated: Apr 2025

- Grade 12: 99% (All India Rank 4/135,000) and Grade 10: 99.4% (All India Rank 3/240,000); awarded a \$1,500 grant by Central Govt
- **Honors:** The Gurubux Thapar Scholarship for entire High School (Full Ride) and K. K. Dass Medal for the Best All Rounder Student

PROFESSIONAL EXPERIENCE

Applied Fundamental Research (\$142M AUM)

Cambridge, MA

Equity Research Analyst

Jun 2026 – Aug 2026

- Sourced and researched large and mid-cap companies for 5–7-year long positions in Industrial and Financial Tech sectors within USA
- Monitored a portfolio of existing companies to track the recent key developments and update holding decisions through changes in KPIs
- Created AI-driven MCP and API to fast-track repetitive workflow such as filing synthesis, earnings quality and insider-trade calculation

Select Pitch Experience:

- Long Genius Sports (NYSE: GENI) – Long Investment Thesis
 - Evaluated prediction-market settlement across 8,000 Kalshi bets, showing Genius markets settle in 202.6 seconds vs. 251 without it
 - Mapped betting mix across U.S. markets, showing the shift toward in-play wagers let the suppliers get roughly 2.65x pre-match pricing
 - Developed a unit-economics framework for managed trading, showcasing an 18% decline in fees by DraftKings to manage live betting

Lacus Legacy Investments (\$5B AUM)

Vienna, Austria

Off-cycle Private Equity Analyst

Dec 2025 – Jan 2026

- Led deal sourcing in Healthcare, RE, and Tech through an outreach program to engage high-growth targets with \$40-60M EV in Europe
- Analyzed business model of a \$50M DACH-based RE firm; conducted industry deep-dives to recognize economic and market tailwinds

LEADERSHIP & EXTRA-CURRICULAR ACTIVITIES

Quantitative Finance Society

New York, NY

Long/Short Equity Analyst

Jan 2026 – Present

- Learned the fundamentals of quality business analysis, economic drivers, the commodities and FX trading, and futures & options pricing
- Completed the accounting, valuation, financial modeling, and DCF workshops; researched and presented 4 long and 1 short stock pitches

Select Pitch Experience:

- Advanced Drainage Systems (NYSE: WMS) – Long Investment Thesis
 - Quantified \$141M probability-weighted revenue from 2026–28 MS4 renewals by modeling regulation changes across 7 jurisdictions
 - Built proprietary freight-cost model across 3,250 U.S. cities, demonstrating ADS's 45-mile average haul versus Contech's 109 miles
 - Estimated a \$49–125M annual resin cost-advantage by modeling ADS's vertically-integrated recycled platform vs. using virgin resin
- Tenet Healthcare (NYSE: THC) – Short Investment Thesis
 - Calculated a \$24–28K per-bed capex gap across 17 divested Tenet hospitals, finding buyers invested \$43–45K vs. Tenet's \$17–19K
 - Projected \$154M incremental anesthesia cost exposure by 2030 from State-wise reports and 28 university and anesthesia expert checks
 - Derived \$2.1-2.5B cumulative cash-flow pressure from physician retirements by analyzing ownership and court-disclosed buyout terms

Stern Real Estate Group

New York, NY

Strategy Board Member

Sep 2025 – Present

- Covered fundamentals of commercial real estate valuation and modeling, asset classes, loan sizing, and equity waterfall with hurdle rate
- Engaged in weekly technical workshops to discuss real estate asset class trends, private credit developments, and debt maturity shocks

Select Pitch Experience:

- Cold Storage Development in Savannah, Georgia – Investment Thesis
 - Rent–utilization modeling shows pricing exponentially rises from \$0.90 to \$1.30/SF above 90% occupancy, driving 40–50% NOI uplift
 - Power-cost benchmarking shows energy is 60–70% of opex; Savannah's 5–6¢/kWh tariffs cut costs ~\$80–120k per 100k sq ft annually

Special Situations Investing Group

New York, NY

Special Situations Team

Dec 2025 – Present

- Participated in weekly seminars on restructurings, bankruptcies, distressed debt investments, and real-world special situations strategies
- Studied cases on high-profile restructurings and distressed M&A deals to understand core valuation dynamics and creditor workouts

SKILLS & INTERESTS

Skills: Bloomberg Terminal, Capital IQ, Pitchbook, LSEG Refinitiv, AlphaSense, Python, Java, Claude Code, Codex, Snowflake, Adobe

Interests: Italian Cheesecake (Ricotta), Long-distance Running, SUITS, Travel & Hiking, Global Politics, Cinematography, Ed Sheeran